

Warm-up

Joan is a furniture salesperson. She earns a commission of 3% of her sales. If in the month of August she earned \$1050 in commission, how much were her sales?

DISCUSS THE IDEAS:HOME RENOVATION CONTRACTS

You have a home renovation business that specializes in adapting existing homes for people with disabilities.

1. How would you calculate how much to charge customers for the renovations they are requesting?
2. If you bid on a contract with a price of \$14 500.00 and your potential client requests a reduction of 8% to match a lower bid, what would your new bid be?
3. Would you consider making this reduction? Why or why not? What factors would you take into account?



4. What would you set as a payment schedule?
What is your reasoning?

To Do:

Calculating Wages Worksheet

5. Why do you think the homeowner would prefer to pay on a contract basis rather than an hourly basis?

Quiz Tomorrow: Earning Wages